

be the change.



Greg Gillis

Greg Gillis combines real-world wisdom, gathered through years of high-technology executive experience, with solid coaching expertise and training to help his clients reach their goals. He guides his clients' transitions from managers to leaders, enhances their leadership skills, assists them in better working within political infrastructures, encourages them to delegate effectively and collaborate wisely. He increases their awareness of power in the organization, how it is acquired, manifested, held and diminished. He enhances their influence skills which are critical to a leader's growth in managing cross-functionally. He increases their awareness about emotional intelligence and interpersonal effectiveness while helping them shift to a global outlook resulting in more successful performance.

Greg is an experienced leader and executive with over twenty years experience in the high technology industry, working in high-growth and dynamic environments. He held executive positions with Xerox, Silicon Graphics (SGI), Netscape Communications, and CommerceOne where he worked with industry leaders in biotechnology, financial services, energy and technology.

### Areas of Expertise

Leadership Development  
Executive Coaching  
Team Development  
Meeting Facilitation  
Training and Workshops

### Industry/Functional Experience

High Tech, Biotech, Financial Services, Retail, Energy, Consumer Products, Pharma, Professional Services, C-level Executives, VP's, High-Potential Leaders, Cross-functional Teams

### Education & Affiliations

BS, Business Management (High-Technology Concentration, Post-grad studies in Statistics and Marketing)  
Professional Certified Coach (PCC), Ethics and Standards Committee member (2009, 2010) - International Coach Federation (ICF)  
Integral Coaching Certification (ICC) - New Ventures West Professional Coaching Course  
Former Board Member - Professional Mentors & Coaches Association of Northern California  
Somatic Awareness Coach

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